



GROSSMAN FORESTRY COMPANY Consulting Foresters
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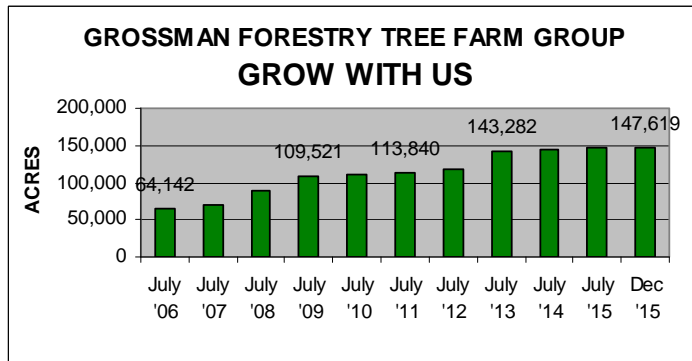
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Date: January 4, 2016

To: DNR Offices, USFS Offices,
Procurement Foresters, etc.

From: Gerald Grossman, ACF & CF
Registered Forester #567

Reason: Grossman Forestry Co.
2015 Production.



We have compiled the following for your general information. We appreciate the opportunity to work with all of you in the management of our renewable resources.

As exclusive landowner agents we remain committed to providing the highest possible levels of customer satisfaction -- ALL OF OUR PROGRAMS TURNED IN STRONG PERFORMANCES.

We currently provide management services to 350,000 + acres and have a full time staff of 7 foresters. **195,147 acres FSC certified and 147,619 acres Tree Farm Group Certified.**

MANAGEMENT PLANNING

- Forest stewardship plans - 34 approved plans covering 12,417 acres (bringing our total to 884 plans covering 153,788 acres). NRCS plans – 10 approved, covering 1,976 acres.
- In addition other Forest Management Plans/Timber Cruises - approx. 3,000 acres.
- Management plans for the qualified forest program (PA378) are in high demand.
 - Total in the program = 141 tracts covering 26,746 acres.

TIMBER SALE ADMINISTRATION

- Our 2015 timber sale administration program conducted 45 timber sales on 4,595 acres.
- Total stumpage value was \$2,934,320.

Hardwood logs = 2,982 mbf
Softwood logs = 149 mbf

Hardwood/aspen pulp = 42,290 cds
Softwood pulp/bolts = 18,132 cds

CONTRACT TIMBER SALE PREPARATION

In addition to our timber sale administration program, we also provide contract timber sale preparation. Contract timber sale preparation covered over 5,200 acres yielding over 65,000 cords and 2.5 MMBF.

CONTRACT FOREST INVENTORY

We provide significant forest inventory work to public, industrial and other private ownerships. **In 2015 we completed approximately 48,000 acres of forest inventory & analysis.**

REAL ESTATE SERVICES

Our licensed real estate brokers and agents continue to provide real estate & valuation services.

MISC. FORESTRY SERVICES

- We continue to provide regeneration surveys as needed.
- We continue to provide management planning services with enhanced GIS capability.
- We continue to provide timber basis and tax depletion reports to numerous clients.

CORPORATE SERVICES

We continue to offer a variety of services for our corporate clients (land appraisals, site evaluations, & inventory services). We provided Forestry auditors to facilities located in New York, New Hampshire and Michigan.