GROSSMAN FORESTRY COMPANY

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GROSSMAN FORESTRY TREE FARM GROUP

HOLIDAY GREETINGS



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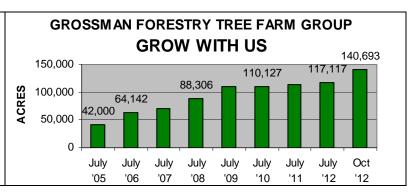
Web: www.grossmanforestry.com



CALL OR E-MAIL FOR INFORMATION ABOUT JOINING THE GROSSMAN FORESTRY TREE FARM GROUP

The Grossman Forestry Tree Farm Group offers landowners an efficient way to show their commitment to long term sustainable forestry. It also shows forest products companies, forest products consumers, and government agencies that the Group members are dedicated to sustainable forest management practices.

155 members – 140,693 acres.



Opportunities for Forest landowners

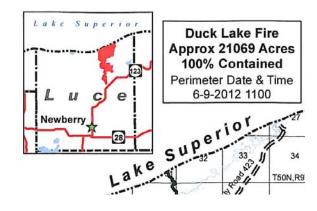
Qualified Forest Act (Public Act 378) allows forestlands that meet certain criteria to be exempt from the 18 mills levied by the Schools. Call or e-mail for more information – <u>watch our web site for possible</u> revisions.

The Forest Stewardship Program is vibrant: Since 1992 we have completed 789 Forest Stewardship Plans covering 130,348 acres. If your plan is over 10 years old, it may be time to complete an update. There are many reasons to complete an update including, changing forest conditions, changing landowner objectives, forest health issues (Spruce Budworm, Beech Bark Disease, Emerald Ash Borer, etc.), property tax law changes, and a desire to improve your property – for your objectives.

Stumpage markets are strong: Markets for commercial stumpage are strong. We will post the summary of our 2012 timber sale program on our web site in January. Call or e-mail for more info.

Duck Lake Fire:

Although the majority of the Duck Lake Fire was on State land, it did impact quite a few of our clients. Having a forest management plan, and implementing it, helped minimize the negative impacts of the fire. Following firewise principles helped protect structures from damage. Please call if your forest management plan needs updating.



Be sure to call for all your real estate needs – 3 licensed agents on staff!

GROSSMAN FORESTRY COMPANY is a privately owned forestry consulting firm that assists Michigan's private landowners with forestry and wildlife management. The company currently employs seven full-time consulting foresters with secretarial support. Working as agents of the landowner, we provide the following services based upon the landowner's goals: stewardship plan writing, timber sale administration, forest boundary location, forest and wildlife management plans, timber market analysis, timber/land appraisal, and aerial photograph interpretation (every year we work with hundreds of clients to help them enjoy their properties). Our services are provided throughout Michigan's Eastern Upper & Northern Lower Peninsulas. As consulting foresters, we have an obligation to use our knowledge and provide the best possible service to Michigan's private landowners. www.grossmanforestry.com