



GROSSMAN FORESTRY COMPANY Consulting Foresters
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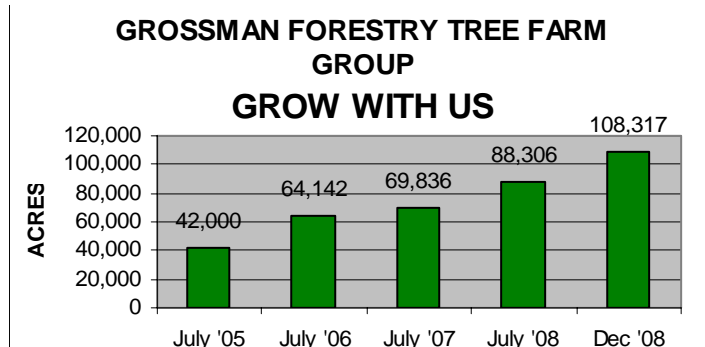
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Date: January 7, 2009

To: DNR Offices, USFS Offices,
Procurement Foresters, etc.

From: Gerald Grossman, ACF & CF
Registered Forester #567

Reason: Grossman Forestry Co.
2008 Production.



We have compiled the following for your general information. We appreciate the opportunity to work with all of you in the management of our renewable resources.

As exclusive landowner agents we remain committed to providing the highest possible levels of customer satisfaction – ALTHOUGH WE FACED WEAK MARKETS FOR TIMBER, ALL OF OUR PROGRAMS TURNED IN A STRONG YEAR.

We currently provide management services to 300,000 + acres and have a full time staff of 7 foresters. **162,043 acres FSC certified and 108,317 acres Tree Farm Group Certified.**

MANAGEMENT PLANNING

- Forest stewardship plans - 35 approved plans covering 5,700 acres (bringing our total to 679 plans covering 113,955 acres)
- Forest Management Plans/Timber Cruises - Numerous covering approx. 3,000 acres.

TIMBER SALE ADMINISTRATION

- Our 2008 timber sale administration program conducted 42 timber sales on 4,034 acres.
- Total stumpage value was \$1,997,753

Hardwood logs = 2,837 mbf
Softwood logs = 138 mbf

Hardwood/aspen pulp = 78,388 cds
Softwood pulp = 8,737 cds

MICHIGAN FOREST CARBON OFFSET AND TRADING PROGRAM

- Our 2008 carbon credit sales sold over 128,000 MtCO₂e for \$432,888
- 2008 Enrollment = 9 landowners (total = 32 landowners)
- 2008 Baseline carbon cruises = 2,282 acres (total = 49,332 acres).

CONTRACT TIMBER SALE PREPARATION

In addition to our timber sale administration program, we also provide contract timber sale preparation. Contract timber preparation covered over 6,000 acres yielding over 48,000 cords and 4.2 MMBF.

CONTRACT FOREST INVENTORY

We provide significant forest inventory work to industrial ownerships and other private ownerships. In 2008 we completed approximately 26,000 acres of forest inventory & analysis.

REAL ESTATE SERVICES

Our licensed real estate brokers and agents continue to provide real estate & valuation services.

MISC. FORESTRY SERVICES

- We continue to provide regeneration surveys as needed.
- We continue to provide management planning services with enhanced GIS capability.
- We continue to provide timber basis and tax depletion reports to numerous clients.

CORPORATE SERVICES

We continue to offer a variety of services for our corporate clients (land appraisals, site evaluations, inventory services). We provided Forestry auditors to facilities located in Maine and New Mexico.