

GROSSMAN FORESTRY COMPANY Consulting Foresters
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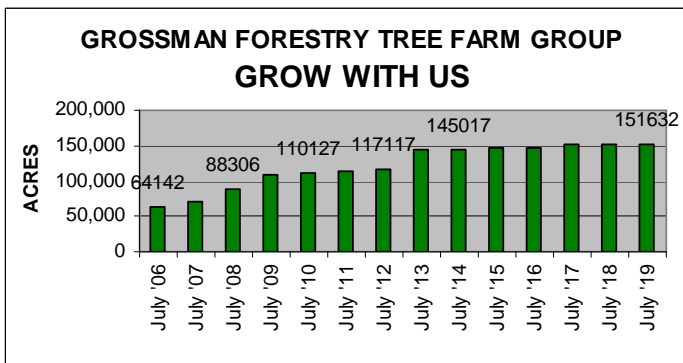
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Date: January 03, 2020

To: DNR Offices, USFS Offices,
 Procurement Foresters, etc.

From: Gerald Grossman, ACF & CF
 Registered Forester #567

Reason: Grossman Forestry Co.
2019 Production.



We have compiled the following for your general information. We appreciate the opportunity to work with all of you in the management of our renewable resources.

As exclusive landowner agents we remain committed to providing the highest possible levels of customer satisfaction -- ALL OF OUR PROGRAMS TURNED IN STRONG PERFORMANCES.

We currently provide management services to 375,000 + acres and have a full time staff of 8 foresters. **157,000 acres SFI certified, 31,500 acres FSC certified and 151,365 acres Tree Farm Group Certified.**

MANAGEMENT PLANNING

- Forest stewardship plans - 40 approved plans covering 7,268 acres (**bringing our current total to 1,040 plans covering 189,766 acres**). NRCS plans – 1 approved, covering 60 acres (bringing our total to 36 plans covering 5,815 acres).
- In addition other Forest Management Plans/Timber Cruises - approx. 500 acres.
- Management plans for the qualified forest program (PA378) are in high demand.
 - Total in the program = 229 tracts covering 106,492 acres.

TIMBER SALE ADMINISTRATION

- Our 2019 timber sale administration program conducted 25 timber sales on 2,753 acres.
- Total stumpage value was \$1,656,676.

Hardwood logs = 1,719 mbf	Hardwood/aspen pulp = 18,799 cds
Softwood logs = 80 mbf	Softwood pulp/bolts = 12,910 cds

CONTRACT TIMBER SALE PREPARATION

In addition to our timber sale administration program, we also provide contract timber sale preparation. Contract timber sale preparation covered over 7,000 acres yielding over 95,000 cords and 4.3 MMBF.

CONTRACT FOREST INVENTORY

We provide significant forest inventory work to public, industrial and other private ownerships. In 2019 we completed approximately 29,000 acres of forest inventory & analysis.

REAL ESTATE SERVICES

Our licensed real estate brokers and agents continue to provide real estate & valuation services.

MISC. FORESTRY SERVICES

- Provided quality control / check cruising services.
- We continue to provide regeneration surveys as needed. **Supervised planting of over 1.3 million pine trees in 2019.**
- We continue to provide management planning services with enhanced GIS capability.
- We continue to provide timber basis and tax depletion reports to numerous clients.

CORPORATE SERVICES

We continue to offer a variety of services for our corporate clients (land appraisals, site evaluations, & inventory services). We provided Forestry auditors to facilities located in Virginia, Minnesota and Michigan.