

# GROSSMAN FORESTRY COMPANY

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## GROSSMAN FORESTRY TREE FARM GROUP

### HOLIDAY GREETINGS



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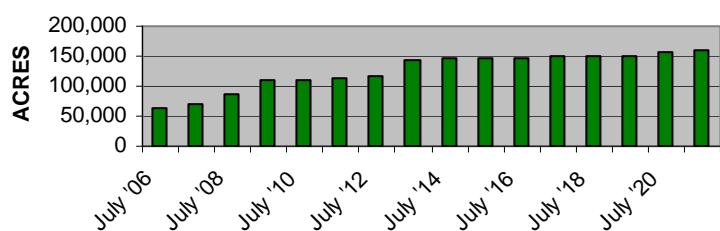


## CALL OR E-MAIL FOR INFORMATION ABOUT JOINING THE GROSSMAN FORESTRY TREE FARM GROUP

The Grossman Forestry Tree Farm Group offers landowners an efficient way to show their commitment to long term sustainable forestry. It also shows forest products companies, forest products consumers, and government agencies that the Group members are dedicated to sustainable forest management practices.

**211 members – 160,946 acres**

### GROSSMAN FORESTRY TREE FARM GROUP GROW WITH US



### Opportunities for Forest landowners

**Carbon Market Opportunities:** There are new opportunities for small landowners to generate modest revenue in the carbon markets. This is based on the concept that well managed forests produce more clean air, clean water, wildlife habitat, recreational opportunities and forest products. Until now the only way for landowners to generate revenue to re-invest in their forest has been traditional forest products. This is slowly changing. **Be sure to call if you are interested in hearing if your forest would qualify.**

**Tree Farm Group:** Our Tree Farm Group completed our 2020 re-certification audit (2021 audit will be in December). We have seen steady growth since we started the certified sustainable group in 2005.

**Qualified Forest Act** allows forestlands that meet certain criteria to be exempt from the 18 mills levied by the Schools (**16 mill net property tax reduction**). **We have helped enroll 281 tracts covering 112,639 acres to date.**

- Property enrolled can be posted and can include structures (no tax reduction for the value of the structures).
- Mandatory forest management plan required.

Call or e-mail for more information about the qualified forest act.

**The Forest Stewardship Program update:** Since 1992 we have completed 1,120 Forest Stewardship Plans covering 201,415 acres. If your plan is over 10 years old, it may be time to complete an update. There are many reasons to complete an update including, changing forest conditions, changing landowner objectives, forest health issues (Spruce Budworm, Beech Bark Disease, Emerald Ash Borer, etc.), property tax law changes, and a desire to improve your property – for your objectives.

**Stumpage markets are split:** Markets for commercial stumpage in the EUP & NLP are inconsistent with some products in demand and others not in demand. Regardless of the markets you should manage forests for your landowner objectives in accordance with your forest management plan. We will post the summary of our 2021 timber sale program in January. Call or e-mail for more info.

**Be sure to call for all your real estate needs – 3 licensed agents on staff!**

**GROSSMAN FORESTRY COMPANY** is a privately owned forestry consulting firm that assists Michigan's private landowners with forestry and wildlife management. The company currently employs seven full-time consulting foresters with secretarial support. Working as **agents of the landowner**, we provide the following services based upon the landowner's goals: stewardship plan writing, timber sale administration, forest boundary location, forest and wildlife management plans, timber market analysis, timber/land appraisal, and aerial photograph interpretation (every year we work with hundreds of clients to help them enjoy their properties). Our services are provided throughout Michigan's Eastern Upper & Northern Lower Peninsulas. As consulting foresters, we have an obligation to use our knowledge and provide the best possible service to Michigan's private landowners.  
[www.grossmanforestry.com](http://www.grossmanforestry.com)