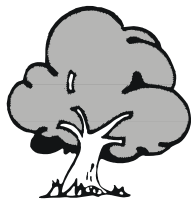


GROSSMAN FORESTRY COMPANY

&

GROSSMAN FORESTRY TREE FARM GROUP

HOLIDAY GREETINGS



1013 S. Newberry Ave
PO Box 426
Newberry, MI 49868
906-293-8707
e-mail: gfc@up.net
Web: www.grossmanforestry.com

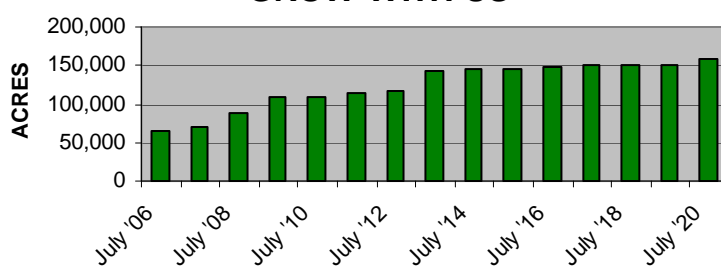


CALL OR E-MAIL FOR INFORMATION ABOUT JOINING THE GROSSMAN FORESTRY TREE FARM GROUP

The Grossman Forestry Tree Farm Group offers landowners an efficient way to show their commitment to long term sustainable forestry. It also shows forest products companies, forest products consumers, and government agencies that the Group members are dedicated to sustainable forest management practices.

199 members – 158,453 acres

GROSSMAN FORESTRY TREE FARM GROUP GROW WITH US



Opportunities for Forest landowners

Tree Farm Group: Our Tree Farm Group completed our 2020 re-certification audit. We have seen steady growth since we started the certified sustainable group in 2005.

Qualified Forest Act allows forestlands that meet certain criteria to be exempt from the 18 mills levied by the Schools (**16 mill net property tax reduction**). **We have helped enroll 247 tracts covering 108,146 acres to date.**

- Property enrolled can be posted and can include structures (no tax reduction for the value of the structures).
- **NO MAXIMUM ACRE LIMIT (NEW FOR 2019).** Minimum tax ID size of 20 acres.
- Minimum 50% productivity (for 40 acres or more) – 80% for less than 40 acres.
- Mandatory forest management plan required.

Call or e-mail for more information about the qualified forest act.

The Forest Stewardship Program is vibrant: Since 1992 we have completed 1,035 Forest Stewardship Plans covering 189,632 acres. If your plan is over 10 years old, it may be time to complete an update. There are many reasons to complete an update including, changing forest conditions, changing landowner objectives, forest health issues (Spruce Budworm, Beech Bark Disease, Emerald Ash Borer, etc.), property tax law changes, and a desire to improve your property – for your objectives. Gerald Grossman was named the cooperative forest management forester of the year by the Northeast-Midwest State Foresters Alliance (20 state alliance).

Stumpage markets are stable: Markets for commercial stumpage in the EUP & NLP are stable, with some products exhibiting slight declines (especially winter sales). Regardless of the markets you should manage forests for your landowner objectives in accordance with your forest management plan. We will post the summary of our 2020 timber sale program in January. Call or e-mail for more info.

Be sure to call for all your real estate needs – 3 licensed agents on staff!

GROSSMAN FORESTRY COMPANY is a privately owned forestry consulting firm that assists Michigan's private landowners with forestry and wildlife management. The company currently employs seven full-time consulting foresters with secretarial support. Working as **agents of the landowner**, we provide the following services based upon the landowner's goals: stewardship plan writing, timber sale administration, forest boundary location, forest and wildlife management plans, timber market analysis, timber/land appraisal, and aerial photograph interpretation (every year we work with hundreds of clients to help them enjoy their properties). Our services are provided throughout Michigan's Eastern Upper & Northern Lower Peninsulas. As consulting foresters, we have an obligation to use our knowledge and provide the best possible service to Michigan's private landowners.
www.grossmanforestry.com