



GROSSMAN FORESTRY COMPANY Consulting Foresters
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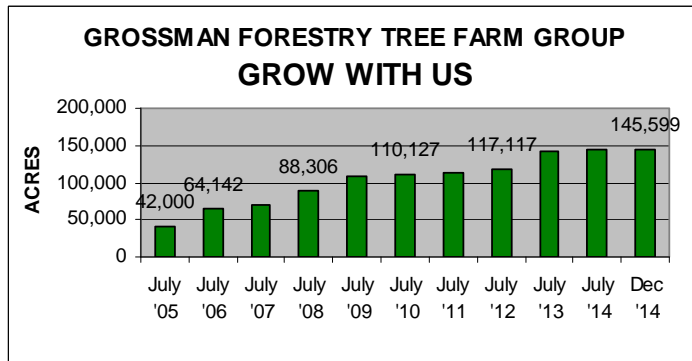
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Date: January 6, 2015

To: DNR Offices, USFS Offices,
 Procurement Foresters, etc.

From: Gerald Grossman, ACF & CF
 Registered Forester #567

Reason: Grossman Forestry Co.
2014 Production.



We have compiled the following for your general information. We appreciate the opportunity to work with all of you in the management of our renewable resources.

As exclusive landowner agents we remain committed to providing the highest possible levels of customer satisfaction -- ALL OF OUR PROGRAMS TURNED IN STRONG PERFORMANCES.

We currently provide management services to 350,000 + acres and have a full time staff of 7 foresters. **195,147 acres FSC certified and 145,599 acres Tree Farm Group Certified.**

MANAGEMENT PLANNING

- Forest stewardship plans - 35 approved plans covering 6,576 acres (bringing our total to 850 plans covering 141,371 acres). NRCS plans – 8 approved, covering 1,787 acres.
- In addition other Forest Management Plans/Timber Cruises - approx. 3,000 acres.
- Management plans for the qualified forest program (PA378) are in high demand.
 - Total in the program = 114 tracts covering 21,700 acres.

TIMBER SALE ADMINISTRATION

- Our 2014 timber sale administration program conducted 44 timber sales on 3,949 acres.
- Total stumpage value was \$2,855,132.

Hardwood logs = 3,024 mbf
 Softwood logs = 10 mbf

Hardwood/aspen pulp = 32,969 cds
 Softwood pulp/bolts = 14,938 cds

CONTRACT TIMBER SALE PREPARATION

In addition to our timber sale administration program, we also provide contract timber sale preparation. Contract timber sale preparation covered over 2,000 acres yielding over 20,000 cords and 1.5 MMBF.

CONTRACT FOREST INVENTORY

We provide significant forest inventory work to public, industrial and other private ownerships. **In 2014 we completed approximately 52,000 acres of forest inventory & analysis.**

REAL ESTATE SERVICES

Our licensed real estate brokers and agents continue to provide real estate & valuation services.

MISC. FORESTRY SERVICES

- We continue to provide regeneration surveys as needed.
- We continue to provide management planning services with enhanced GIS capability.
- We continue to provide timber basis and tax depletion reports to numerous clients.

CORPORATE SERVICES

We continue to offer a variety of services for our corporate clients (land appraisals, site evaluations, & inventory services). We provided Forestry auditors to facilities located in New York and Michigan.