



GROSSMAN FORESTRY COMPANY Consulting Foresters
 1013 S. Newberry Ave. * P.O. Box 426 * Newberry, Michigan 49868

Gerald H. Grossman
 Phone: (906) 293-8707
 Fax: (906) 293-8198

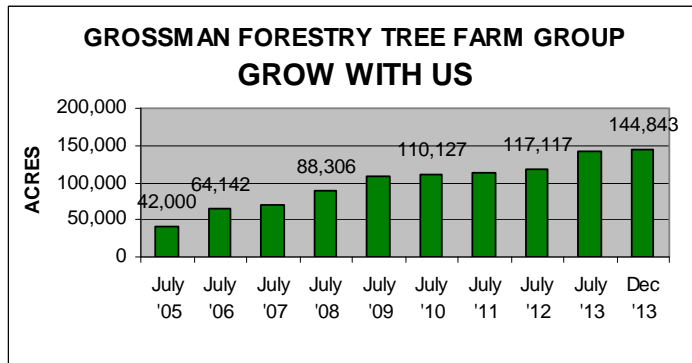
E-mail: gfco@up.net
 Web: www.grossmanforestry.com

Date: January 7, 2014

To: DNR Offices, USFS Offices,
 Procurement Foresters, etc.

From: Gerald Grossman, ACF & CF
 Registered Forester #567

Reason: Grossman Forestry Co.
2013 Production.



We have compiled the following for your general information. We appreciate the opportunity to work with all of you in the management of our renewable resources.

As exclusive landowner agents we remain committed to providing the highest possible levels of customer satisfaction -- ALL OF OUR PROGRAMS TURNED IN STRONG PERFORMANCES.

We currently provide management services to 350,000 + acres and have a full time staff of 7 foresters. **195,147 acres FSC certified and 144,843 acres Tree Farm Group Certified.**

MANAGEMENT PLANNING

- Forest stewardship plans - 26 approved plans covering 4,288 acres (bringing our total to 815 plans covering 134,795 acres). NRCS plans – 11 approved, covering 1,286 acres.
- In addition other Forest Management Plans/Timber Cruises - approx. 3,000 acres.
- Management plans for the qualified forest program (PA378) are in high demand.
 - Total in the program = 74 tracts covering 15,024 acres.

TIMBER SALE ADMINISTRATION

- Our 2013 timber sale administration program conducted 50 timber sales on 4,533 acres.
- Total stumpage value was \$2,273,288.

Hardwood logs = 3,183 mbf
 Softwood logs = 63 mbf

Hardwood/aspen pulp = 38,010 cds
 Softwood pulp/bolts = 10,243 cds

CONTRACT TIMBER SALE PREPARATION

In addition to our timber sale administration program, we also provide contract timber sale preparation. Contract timber sale preparation covered over 2,000 acres yielding over 20,000 cords and 1.5 MMBF.

CONTRACT FOREST INVENTORY

We provide significant forest inventory work to public, industrial and other private ownerships. In 2013 we completed approximately 40,000 acres of forest inventory & analysis.

REAL ESTATE SERVICES

Our licensed real estate brokers and agents continue to provide real estate & valuation services.

MISC. FORESTRY SERVICES

- We continue to provide regeneration surveys as needed.
- We continue to provide management planning services with enhanced GIS capability.
- We continue to provide timber basis and tax depletion reports to numerous clients.

CORPORATE SERVICES

We continue to offer a variety of services for our corporate clients (land appraisals, site evaluations, & inventory services). We provided Forestry auditors to facilities located in New York and Michigan.