



GROSSMAN FORESTRY COMPANY Consulting Foresters
1013 S. Newberry Ave. * P.O. Box 426 * Newberry, Michigan 49868

Gerald H. Grossman
Phone: (906) 293-8707
Fax: (906) 293-8198

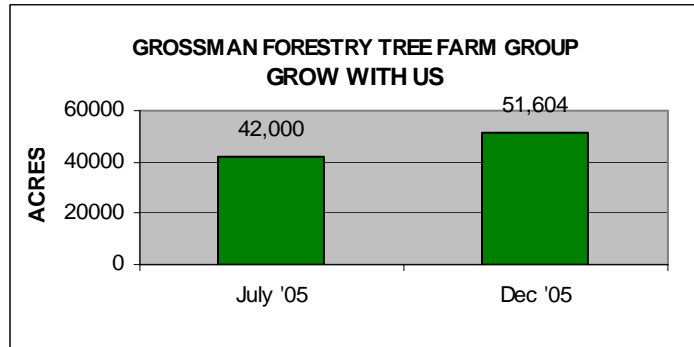
E-mail: gfc@up.net
Web: www.grossmanforestry.com

Date: January 18, 2006

To: DNR Offices, USFS Offices,
Procurement Foresters, etc.

From: Gerald Grossman, ACF & CF
Registered Forester #567

Reason: Grossman Forestry Co.
2005 Production.



We have compiled the following for your general information. We appreciate the opportunity to work with all of you in the management of our renewable resources.

As exclusive landowner agents we remain committed to providing the highest possible levels of customer satisfaction – ALL OF OUR PROGRAMS TURNED IN RECORD PERFORMANCES.

We currently provide management services to 280,000 + acres and have a full time staff of 7 foresters. **162,043 acres FSC certified and 51,604 acres Tree Farm Group Certified.**

MANAGEMENT PLANNING

- Forest stewardship plans - 33 approved plans covering 4,515 acres (bringing our total to 586 plans covering 89,725 acres)
- Forest Management Plans/Timber Cruises - Numerous plans covering approx. 3,000.

TIMBER SALE ADMINISTRATION

- Our 2005 timber sale administration program conducted 55 timber sales on 5,581 acres.
- Total stumpage value was \$2,334,010.

Hardwood logs = 3,466 mbf
Softwood logs = 188 mbf

Hardwood/aspen pulp = 52,309 cds
Softwood pulp = 6,196 cds

CONTRACT TIMBER SALE PREPARATION

In addition to our timber sale administration program, we also provide contract timber sale preparation, industrial ownerships and other private ownerships. Contract timber preparation covered over 4,000 acres yielding over 38,000 cords and 3.5MMBF.

CONTRACT FOREST INVENTORY

We provide significant forest inventory work to industrial ownerships and other private ownerships. In 2005 we completed approximately 45,000 acres of forest inventory & analysis.

REAL ESTATE SERVICES

Our licensed real estate brokers and agents continue to provide real estate & valuation services.

MISC. FORESTRY SERVICES

- We continue to provide regeneration surveys as needed.
- We continue to provide management planning services with enhanced GIS capability.
- We continue to provide timber basis and tax depletion reports to numerous clients.

CORPORATE SERVICES

We continue to offer a variety of services for our corporate clients (land appraisals, site evaluations, inventory services). We provided SFI auditors to facilities located in West Virginia, Kentucky, Georgia, Virginia, Tennessee, and Minnesota.